

Sr.No.11080

Exam Code: 113506
Subject Code : 3875

Bachelor of Vocation (Cosmetology & Wellness) - 6th Semester
(2522)

Paper-II : Sales Targets and Records

Time allowed: 3 hrs.

Max. Marks: 50

Note: Candidates are required to attempt five questions, selecting at least one question from each section. The fifth question may be attempted from any section. All questions carry equal marks.

Section A

- Q.1.Explain various types of Cards used in a saloon.
Q.2. Why it is important to keep records?

Section B

- Q. 3. What factors should be considered in the types of services offered in a saloon?
Q.4. Explain number of services of a parlour.

Section C

- Q. 5 write a note on inflows and outflows of cash.
Q. 6. What are the principles of selling?

Section D

- Q.7. Explain income and expenditure of a saloon.
Q. 8. How profits and losses are calculated?

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